

Message Text

CONFIDENTIAL

PAGE 01 QUITO 05808 291325Z
ACTION ARA-14

INFO OCT-01 ISO-00 ERDA-05 AID-05 CEA-01 CIAE-00
COME-00 DODE-00 EB-08 FEAE-00 FPC-01 H-01 INR-07
INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-05 USIA-06
OES-07 SP-02 SS-15 STR-04 TRSE-00 ACDA-07 PA-01
PRS-01 /105 W
-----098266 291330Z /45

R 271400Z AUG 77
FM AMEMBASSY QUITO
TO SECSTATE WASHDC 5537

C O N F I D E N T I A L QUITO 5808

E.O. 11652: GDS
TAGS: ENRG EINV EC
SUBJ: GOE-TEXACO TALKS PROCEEDING SATISFACTORILY

REF: QUITO 5246

1. GOE FINANCE MINISTER SEVILLA ON AUGUST 25 STATED IN A TELEVISION INTERVIEW THAT TEXACO WILL INVEST \$31 MILLION FOR ADDITIONAL EXPLORATION AND EXPLOITATION OF PETROLEUM RESERVES IN THE ORIENTE REGION, WHICH WOULD PERMIT DAILY PRODUCTION TO RISE TO ABOUT 350,000 BARRELS PER DAY WITHIN THE NEXT FEW YEARS. THE MINISTER'S REMARKS WERE PROMINENTLY REPORTED ON THE FRONT PAGES OF LEADING ECUADOREAN DAILIES THIS MORNING (AUGUST 26).

2. LOCAL TEXACO MANAGER MIKE MARTINEZ, IN SUBSEQUENT RESPONSE TO QUERIES FROM E/C COUNSELOR, REPORTED THAT THE \$31 MILLION REPRESENTS THE APPROXIMATE TOTAL THAT THE TEXACO-CEPE CONSORTIUM (NOT JUST TEXACO) WOULD INVEST IF TEXACO'S CURRENT TALKS WITH THE GOE LEAD TO AGREEMENT ON THIS MATTER. TEXACO'S PORTION OF THIS INVESTMENT WOULD BE \$12 MILLION, AND CEPE WOULD PROVIDE THE REMAINING \$19 MILLION.

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 QUITO 05808 291325Z

3. MARTINEZ SAID THAT TEXACO'S DISCUSSIONS WITH THE GOE HAVE BEEN CONTINUING SATISFACTORILY. THE SUBSECRETARIES OF NATURAL RESOURCES AND OF FINANCE HAVE BEEN PARTICIPATING ACTIVELY AND HAVE BEEN DEMONSTRATING OPEN-MINDED AND REASONABLE ATTITUDES. HE ADDED THAT THE TALKS MAY SOON BE ABLE TO MOVE UP TO THE MINISTERIAL LEVEL, AS CONCRETE PROPOSALS AND ALTERNATIVES ARE BEING READIED FOR CONSIDERA-

TION BY THE MINISTERS.
BLOOMFIELD

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM INDUSTRY, NEGOTIATIONS, JOINT VENTURES
Control Number: n/a
Copy: SINGLE
Sent Date: 27-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977QUITO05808
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770311-0850
Format: TEL
From: QUITO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770815/aaaaamnv.tel
Line Count: 64
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 7bddd51-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 77 QUITO 5246
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 19-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1459516
Secure: OPEN
Status: NATIVE
Subject: GOE-TEXACO TALKS PROCEEDING SATISFACTORILY
TAGS: ENRG, EINV, EC, US, TEXACO
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/7bddd51-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009